

John Little

Throughout his career, Founder and Owner of The Winner's Edge Consulting, Inc., John Little has focused on creating solutions for businesses and individuals through education. He has nearly 20 years experience as a practitioner, manager, trainer and consultant. As a consultant and trainer, his areas of expertise have included teaching professionals how to effectively increase productivity using community based programs and initiatives; teaching corporate clients how to establish and maintain effective partnerships and how to develop outreach initiatives to increase exposure and productivity. In addition, John has often worked closely with nonprofit organizations to develop their programs and services to improve their effectiveness in their respective communities. John has developed, produced and conducted in-person and online training programs through his companies The Empowerment Consortium and Online Housing Training.com, where he serves as a managing partner.



John is also an Accredited DISC Training Provider with over 32 contact hours with Authorized IACET Provider Personality Insights of Marietta, GA. John's passion and dedication to spreading the understanding of models of human behavior is evident in his creation of The Winner's Edge Consulting, Inc., a company focused on increasing exposure, understanding and acceptance of the DISC model for businesses and individuals alike.

A published author of *Control Your Credit Destiny*, John is an accomplished and dynamic professional speaker with a membership in the Florida Speakers Association. A graduate of Winston Salem State University (1992 B.S. Sports Management & Administration) he is a member of Alpha Phi Alpha Fraternity, Inc.